



City-County Information Technology Commission (CCITC)

407 Grant Street Wausau, WI 54403-4783

December 22, 2020

To All Bidders:

Subject: Request for Proposals for Software and Implementation Services for an Enterprise Resource Planning (ERP) Software Systems Environment

ADDENDUM NO. 2

To Whom It May Concern:

With reference to our bid request relative to the above subject, please refer to the changes/modifications/clarifications to the original bid request.

The RFP schedule of events has been updated based on the extension of the Proposal Due Date in Addendum 1.

Event	Estimated Date
RFP Published	Tuesday, November 10, 2020
Pre-Proposal Vendor Teleconference	Thursday, November 19, 2020 @ 12pm CST
Deadline for Questions From Vendors	Wednesday, December 2, 2020 @ 4pm CST
Deadline for Proposal Submissions	Friday, January 15, 2021 @ 4pm CST
Shortlist Vendors notified	Week of February 8, 2021
Vendor Demonstrations	Week of March 8, 2021

Please find below questions received and responses from the CCITC.

- Will CCITC accept proposals from DBE/MBE businesses located outside of the state?
 CCITC Response: Yes
- Are there any functional areas that are necessary to focus on in the first phase?
 CCITC Response: No there are no particular business drivers requiring prioritization of replacing a certain module/functional area first in the phasing.
- 3. Section 1.2 of the RFP talks about the diverse areas served by CCITC. Will the selected software be used by other entities besides the CCITC, Marathon County, and the City of Wausau?

CCITC Response: The City provides access to the current system to the River District and Wausau Events for Accounts Payable, Accounts Receivable, and reporting processes.

- 4. Is the CCITC currently providing first line support for Cayenta issues/tickets internally and if so, will this continue to be the practice in a new environment?
 - CCITC Response: In a future state, the CCITC envisions that front-line support will be provided by end-users within the departments and subject matter experts, prior to contacting the CCITC for support. CCITC would then provide any needed technical support and if needed escalate the support item to the selected vendor.
- 5. Does the CCITC have any target timelines, or constraints that would impact the timing of the project/phases, which vendors should be aware of?
 - CCITC Response: Attachment A, Tab 5 (Project Schedule) contains information to help inform the development of any phasing/timelines. The CCITC/City/County does not have any specific constraints (such as end of system life/support) that will drive timelines for completion, but the entities would prefer to take into account cyclical busy seasons (e.g. tax processing in January, fiscal year end) when refining the project schedule. The entities request that vendors provide phasing and timelines that best align with their standard approach and any information in Attachment A, Tab 5.
- 6. What are the reasons for moving to a new system?
 - CCITC Response: The entities have identified several of the primary challenges in the RFP, including manual processes, workarounds, and the current version of the software not being able to meet all requirements of the departments.
- 7. Is there a new version of Cayenta that meets your requirements?
 - CCITC Response: The CCITC is interested in understanding the available options in the marketplace, including any upgrades or replacement of solutions, through this RFP process. Currently, there are many third-party supporting systems that have been adopted to supplement use of the Cayenta solution, and the CCITC wishes to consolidate systems where possible.
- 8. Has the CCITC engaged in any software demonstrations in the past twelve months?
 CCITC Response: No, the CCITC has not engaged in any formal software demonstrations in the past twelve months.
- 9. Do you have a budget for the software purchase and implementation costs, and can you share the budget (even if a budget range)?
 - CCITC Response: The CCITC has performed some internal, high-level budgeting for the software purchase/subscription as well as implementation costs, but is not willing to share that information at this time.
- 10. What is the fiscal year of the entities? When do you anticipate contract award and beginning the implementation process?
 - CCITC Response: The CCITC operates on a January 1-December 31 fiscal year. Per the RFP, Attachment A Tab 5, the CCITC anticipates beginning the implementation process in the second or third quarter of calendar year 2021.
- 11. Would the CCITC be able to provide a cost ceiling or not to exceed figure against which vendors can work within?

CCITC Response: No. The CCITC has a preliminary budget in place, however, the objective is to find the best solution to meet the needs of the organization first and foremost, and if necessary the CCITC will seek additional budgetary resources if absolutely required.

12. Does the County or City use any purchasing vehicles/cooperative contracts? If so, would it be feasible to leverage one such cooperative in this process?

CCITC Response: Yes, in the past, the entities have leveraged cooperative agreements for purchasing. Attachment A requests sample contracts from vendors, and further requests information on any available cooperatives that may be leveraged to support the contracting/pricing process.

13. How do you envision the implementation approach considering the three entities? We want to know what you think works best in terms of addressing any unique needs between the entities.

CCITC Response: From the perspective of the entities, there will not be significant deviation to the set-up of business processes as they are currently very similar. There are some processes that the City currently manages in a centralized capacity while the County is decentralized. It is expected that the entities will need their own distinct chart of accounts.

14. In Attachment B you ask for interfaces for Taleo and NeoGov and also include requirements that would replace them. If we are proposing functionality to replace these two systems, should we still list the pricing and describe how we might address an interface, or list the pricing as optional?

CCITC Response: Vendors should provide pricing for the proposed modules that are inscope, and should also include on an optional basis the cost for developing an interface in case CCITC determines to stay with NeoGov or Taleo.

15. Is the CCITC able to share any additional information surrounding any planning or desires related to the redesign of a chart of accounts?

CCITC Response: The CCITC is looking to align the future chart of accounts with best practices for government/fund accounting, and GFOA guidelines.

16. Can you talk about your change management goals or approach?

CCITC Response: We currently have a formal change management program most focused on hardware and software. Through this process the CCITC wants to understand what vendors offer in this area for consideration.

17. Have you had any meetings with vendors in the past year?

CCITC Response: No.

18. How is the scoring on the cost evaluation calculated? Are you using the highest cost or lowest cost?

CCITC Response: The CCITC will not be sharing the exact methods for applying cost points, or any other of the evaluation criteria points. The evaluation criteria have been described and weighted with what the CCITC feels is sufficient detail to inform vendors of the criticality of each criteria and the incorporated components.

19. How many time clocks should we include in our proposal? Is 37 correct?

CCITC Response: There are 28 current clocks. Please provide optional pricing as part of the response to the price proposal, including the line item cost for one time clock, as well as the total cost for 35-40 to allow for additional locations. If there are volume price breaks, please indicate the quantity needed to achieve each level.

- Is it desired for the time clocks to be Biometric or HID proximity?
 CCITC Response: HID Proximity would be preferred.
- 21. If proximity is preferred are the current HID cards Indala, iCLASS, or standard Proximity?

 CCITC Response: The County, City, and CCITC use the HID ISOPROX II Proximity Card, and the City also allows the use of an HID ProxKey II fob as well.
- 22. Is it desired for the time clocks to take thermal readings of your employees, prohibiting them from being allowed to punch in if they have a fever?
 - CCITC Response: Possibly, but this is not something that is deemed critical. Some departments may find this beneficial.
- 23. Please confirm if the City-County-CCITC are looking to replace the current time clocks. Page 13 of the RFP states the same model GENUS clock in the future; however a change in time and attendance systems would require the time clocks to be replaced. Please clarify why the model Genus clock is listed as the desired future time clock on page 13.
 - CCITC Response: If there is the option to use our current clocks with the new system, this would be the model clock needed by the entities if additional time clocks would be needed to bring additional departments on board. If the clock cannot be used with the new system, then a quote would need to be provided for 35-40 new badge readers/clocks.
- 24. Will Advanced scheduling be included in this scope of work? (Advanced scheduling is defined as employees who need to do Shift swaps, vacation bidding, or having scheduling rules in the system which automatically assign the correct employees to open shifts)
 CCITC Response: Yes.
- 25. If Advanced scheduling is needed, how many employees will need to be licensed for it?
 CCITC Response: 300 for the County and 175 for the City.
- 26. Will Phone Entry (IVR) be needed for the scope of this project? (defined as employees punching in/out via dialing a phone number, or dialing a phone number to dial out sick)

 CCITC Response: Yes.
 - a. If so how many employees will need to be licensed for IVR?
 CCITC Response: County: 200, City: 10, and CCITC: 20. If there are volume price breaks, please indicate the quantity needed to achieve each level.
- 27. Is FMLA Case Management required? Defined as the new time & attendance system automating the process of requesting FMLA leave, allowing employees to fill out required forms directly in the new Time & Attendance system, and tracking the open case, automatically alerting employees/managers when an employee is due back or running out of FMLA time?

CCITC Response: Yes.

28. Does the City-County desire to lock employees out from punching too early before their scheduled start times?

CCITC Response: No.

29. Is it desired for employees to punch in/out from a computer or smart phone?

CCITC Response: Yes and no. Not all departments will give their staff the option to use a smart phone to punch.

- 30. Is it desired for employees to request time off electronically at a computer or smart phone? CCITC Response: Yes.
- 31. Has the City-County viewed any demonstrations of timekeeping systems prior to the release of this RFP? If so Which Vendors provided a demonstration?

CCITC Response: No.

32. With there already being an Oracle job & database server, would there be a preference to migrate to an Oracle ERP?

CCITC Response: The CCITC intends for this to be a fair and open process, and to evaluate all options available in the marketplace.

33. Does the City/CCITC have a prime systems integrator that they typically partner with and would the winner of the RFP be required to partner with that systems integrator. An example of this would be if the CCITC had an existing partnership with Accenture, Infosys, or PwC.

CCITC Response: No. The CCITC intends for this to be a fair and open process, and to evaluate all options available in the marketplace.

34. Has the CCITC established a preliminary budget for this implementation effort? Can you share that with us?

CCITC Response: Please see the responses to Questions 9 and 11.

35. Has the CCITC established a preliminary budget for ongoing operating/licensing costs? Can you share that with us?

CCITC Response: Please see the responses to Questions 9 and 11.

36. Will historical data need to be converted from Cayenta into the new system? If so, would it simply be summary data for historical top line reporting? Or will there be a need to convert historical, transactional data?

CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.

37. What database does Cayenta use?

CCITC Response: Cayenta uses an Oracle database.

38. Section 2.13 implies a software warranty. May we assume (as a Microsoft Partner) that this warranty will 'roll up' to Microsoft?

CCITC Response: Yes, if this is the proposed structure.

39. Are the 'Terms and Conditions' negotiable? If so, can a copy be provided in Word Format for redlining?

CCITC Response: Please see Attachment A, Exceptions to Project Scope and Contract Terms (Tab 14). The CCITC reserves the right to disallow exceptions it finds are not in the best interests of the CCITC. Any and all exceptions must be identified and fully explained in the submitted Proposal. It is the CCITC's intention to be made aware of any exceptions to terms or conditions prior to contract negotiations. As an Exhibit to Tab 14, Proposer to provide any deviations to the sample contract language proposed by the CCITC in the RFP. Each item to be listed along with the requested alternative language for review by the CCITC.

40. I understood from the vendor conference call that CCITC leverages an Enterprise Agreement with Microsoft. This is great, because it allows for license acquisition at a much lower cost. These prices are not visible to Microsoft Partners who are not established as your 'Digital Partner of Record' (because they can differ greatly from customer to customer). Can you contact your Licensing Service Provider and provide your cost (monthly or annually) for the following software SKUs from Microsoft?



CCITC Response: CCITC does not believe this information is needed for vendors to submit a proposal.

- 41. Does CCITC currently use Cayenta to run their own Payroll and Financials?

 CCITC Response: Yes, CCITC manages its own Payroll and Financial in Cayenta.
- 42. Are the CCITC and City data combined, or are they in separate databases?

 CCITC Response: They're separate datasets, CCITC has its own dataset.
- 43. Does any Cayenta data need to be converted for CCITC?
 CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
- 44. Which financial resource (City / County or CCITC) is responsible for preparing financial reporting for CCITC?
 - CCITC Response: CCITC is responsible for preparing their own financial reporting.
- 45. Could the City provide us with the total number of users that would be accessing the Cashiering module, including supervisors? Read-Only users are no charge, so please do not include those.

- CCITC Response: Please see Table 05: Number of Users in the ERP RFP Specifications. The number of City users identified (40) are the number of users that would be accessing the Cashiering module.
- 46. (As it relates to cashiering) Outside a real-time integration with the Financial A/R system, for the integration of remaining applications for receipting/cashiering purposes is it the intent of the City to (1) have a batch integration (ex. End of day) for pulling payment information in or (2) have the new cashiering solution record transactional receipts and have a real-time bi-directional interface to those applications. Please note for the requested interface applications.
 - i. Complus
 - ii. CCAP
 - iii. CUSI
 - iv. Avolve
 - v. LIMS
 - vi. Tipps
 - vii. Solid Waste Scales
 - viii. Transcendent Technologies
 - ix. Trimin
 - x. Any other integrations not mentioned

CCITC Response: The desired frequency of data transfer for each application is identified in Attachment B, Tab 20. Interfaces. A near-immediate (real-time) frequency is applicable to a real-time bi-directional interface. A daily batch or on-demand frequency is applicable to a batch integration.

- 47. (As it relates to cashiering) Can the City list the current POS equipment and model you would like the Cashiering solution to integrate with, such as the Ithaca printer? Would the City like any additional POS equipment to be included in the RFP response (receipt printers, scanners, cash drawers, check imaging/MICR devices, encrypted credit card swipe and EMV/chip/tap-to-pay devices)?
 - CCITC Response: Please see Attachment A, VI. General. Proposer shall describe available hardware options to support cash register/drawer functionality. The CCITC will consider these on an optional basis, and costs shall not be included in the technical proposal. Please also see Attachment C, Optional Hardware, Cash Station Hardware. The City is interested in exploring the available POS options available therefore the City is open to proposers describing additional POS equipment to support cash register/drawer functionality.
- 48. (As it relates to cashiering) What credit processor is the CCITC currently using?
 - CCITC Response: The Entities currently use several credit card processors and would be open to reviewing a processor with an already established integration with the proposed solution.
- 49. (As it relates to cashiering) Would you like the POS/Cashiering solution to also have the option to accept online payments? Please note which applications you would like to have included in this option.
 - CCITC Response: CCITC is interested in accepting online payments. The list of applications will be determined during the implementation process.

- 50. (As it relates to cashiering) Would the City like the cashiering solution to create an ICL containing check images for deposit, and send it to your bank? If so, is US Bank the ICL destination?
 - CCITC Response: Yes.US Bank is the destination.
- 51. (As it relates to cashiering) Does the City have a multi-check scanning process in place for recording checks and invoices in batch? If not, should this be included in the response? What is the annual volume that the City would scan using this process?
 - CCITC Response: CCITC is interested in exploring this functionality.
- 52. (As it relates to cashiering) Does the City have scenarios where different departments need to submit end of day receipt summary information? If so, would the City like to automate that?
 - CCITC Response: Yes, such scenarios exist in the current environment, and yes the entities would be interested in automating this process wherever practical.
- 53. Would it be possible to get a three week extension to be sure that the CCITC responses can be incorporated into the proposal.
 - CCITC Response: The proposal deadline was extended to January 15 as outlined in Addendum #1.
- 54. Will North Central Health Care be a part of this implementation? Information is only listed for the City, County and CCITC. How is North Central Health Care relevant to this implementation?
 - CCITC Response: No. North Central Health Care is not a part of this implementation.
- 55. Are the City and County considered one organization? Or do they operate as separate business entities?
 - CCITC Response: The City, County, and CCITC are separate corporations.
 - a. Do you share employees? Chart of accounts/general ledgers/etc. or same EIN or Different?
 - CCITC Response: Proposers should consider all three organizations separate and distinct. All three organizations have a separate chart of accounts and EIN.
 - b. Overall, what separates and/or ties the two organizations together?
 - CCITC Response: The City and County both utilize Cayenta and receive support from CCITC.
- 56. What is the State of Wisconsin's recommended Chart of Accounts Structure? (see page 10 of ERP RFP Specifications)
 - CCITC Response: Please refer to the link below for the State of Wisconsin's recommended Chart of Accounts Structure. Please also see Attachment B, Tab 2. Gen Ledger & Fin Reporting for the desired chart of accounts structure.
 - https://www.revenue.wi.gov/DORReports/ucacty.pdf
- 57. Will your team be responsible for extracting the data from your current system? Or will you need the vendor to do that on your behalf?

- CCITC Response: Yes. Per Attachment A, Tab 7, it is expected that the CCITC will be responsible for data extraction from current systems and data scrubbing, and that the Awarded Proposer shall be responsible for overall data conversion coordination, definition of file layouts, and data import and validation into the new system(s).
- 58. Are you open to discussions around bringing in your historical data? Is 5 years of data mandatory?
 - CCITC Response: The CCITC has listed the requested amount of data to be converted for each data conversion object in Attachment B, but has also provided space in column I for proposers to specify what is seen as a typical/standard conversion scope in the event there are variations.
- 59. Where does the budget for this solution come from? City, County or CCITC? Essentially which entity will be responsible for payment of service provided under this contract?
 CCITC Response: Each Entity will pay for its own instance.
- 60. The RFP states that the CCITC support PCs and Laptops across three Counties, what Counties are these and are they relevant to this implementation?
 - CCITC Response: This information is provided as background on the CCITC only. The entities subject to this RFP are the City of Wausau, Marathon County, and the CCITC.
- 61. What is the internet bandwidth available to City, County, CCITC working at each entities' office and for those working remotely?
 - CCITC Response: CCITC believes that it has significant bandwidth to support any product.
- 62. If the prime vendor anticipates using independent contractor or sub-contractors' resource to meet certain future needs, do these subcontractors need to also provide reference, background and history for RFP evaluation?
 - CCITC Response: Please see Attachment A, Section V: Use of Subcontractors.
- 63. Where (in which system) are the time and attendance rules for the unions currently implemented for each organization? Are they in Cayenta or Intellierm (?) or someplace else?
 - CCITC Response: Time and attendance rules for unions are maintained in Cayenta and IntelliTime.
- 64. How frequently do the collective bargaining timekeeping rules change for each union and will there be new collective bargaining agreements during the duration of the ERP project?
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 65. Are the timekeeping rules for each union documented outside of the implementation in legacy systems?
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 66. Is the new ERP system expected to be integrated with the Genus 1 and 2 timeclock infrastructures?

- CCITC Response: No.
- 67. Can you provide the functional areas statistics in table 04 (page 10) of the RFP for the NCHC?
 - CCITC Response: The NCHC is not a party to this ERP RFP process.
- 68. Can you provide the number of users for table 05 (section 2.5) for the NCHC?
 - CCITC Response: The NCHC is not a party to this ERP RFP process.
- 69. Where (e.g. in which instance of Cayenta) are the Finance, procurement and HCM functions of NCHC currently implemented?
 - CCITC Response: The NCHC is not a party to this ERP RFP process.
- 70. Since the RFP requires bidders to provide a POS system, should we assume that Activenet is being sunsetted, or will the new ERP system be expected to work with Activenet?
 - CCITC Response: CCITC is looking to replace ActiveNet with a new POS.
- 71. Will data migration be required from other systems besides Cayenta? (e.g. NeoGov, Paybud, Sage FA, Taleo, or Supeau (?)
 - CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
- 72. The solution we are proposing is provided by a large vendor who typically requires a separate contract be entered into with them as a SAAS provider. If we bid such an arrangement is that considered a "deviation" or would our proposal be considered non-compliant because of contractual condition ii?
 - CCITC Response: The CCITC will consider such arrangements where a separate agreement is required with a SaaS/Software provider, and a separate agreement for an implementation services firm. Any such instances should be clearly defined in the proposal in layman's terms.
- 73. Can you explain what the business rationale was for CCITC having its own instance of Cayenta with so few users and accounts under management? Is it your intention to continue to manage CCITC as its own enterprise in your ERP system?
 - CCITC Response: CCITC will continue to have its own enterprise.
- 74. Where do you anticipate having NCHC live in your ledger or subledger accounts? Is it its own organization standing separate from the other entities or is it considered a division of the county or the state?
 - CCITC Response: NCHC is not a party to this RFP process.
- 75. Could each of the organizations (Marathon, Wassau, CCITC and NCHC) please provide prospective vendors with the timing of other important Finance, HR, procurement, and budgeting cycles in addition to fiscal year end and open enrollment? For example, what is each organization's budget formulation cycle? Are these organizations subject to regular or annual reviews? Are there windows on or around years end when reports need to be produced or when spending is frozen in order to close the books. Any information you can give us about your important business cycles will allow us to create a plan that better fits your organization's needs.

- CCITC Response: NCHC is not a party to this RFP process. There are various business cycles that each Entity works around and is not central to the implementation of the system at this time.
- 76. Do any of the organizations have grant money that are cost allocated to the federal government and how are you currently tracking the spending of cost allocated grant funds?

 CCITC Response: The County uses sub funds within its various funds to track grant
 - funding is interested to learn more about vendors proposed solution for grant management.
- 77. Of the existing systems that were listed in the RFP, which of these systems are currently integrated with instances of Cayenta?
 - CCITC Response: The following systems listed in Attachment B are integrated by file export and import: INT.5, INT.6, INT.7, INT.10, INT.11, INT.12, INT.14, INT.16, INT.17, INT.19, INT.20, INT.21, INT.23, INT.24, INT.27, INT. 28, INT.29, INT.30, and INT.31.
- 78. Can you provide prospective bidders with a complete list of technical interfaces you expect to be implemented as part of the scope of this RFP?
 - CCITC Response: Please see Attachment B, Potential Interfaces tab.
- 79. Can each of the organizations provide prospective bidders with a list of reports that are considered to be in scope for the implementation of the project for each of the 16 technical areas covered in the RFP?
 - CCITC Response: The entities have defined certain reporting and querying requirements within the applicable tabs of Attachment B.
- 80. The RFP notes that all three entities share the same chart of accounts (page 10). Is it required to secure data such that City, County, and CCITC data cannot be shared / seen across entities?
 - CCITC Response: It is important to note that all three entities follow the same chart of account structure but do not share the same chart of accounts. Vendors should describe the security protocols in place that would prevent an unauthorized user from viewing information in another entity.
- 81. It was noted during the pre-proposal conference that one or more of the entities are undertaking a Chart of Accounts redesign process. Can you share with prospective vendors what the impacts of this redesign will have on the financial processes? Will the redesign happen prior to or concurrently with the ERP implementation? How do you see the ERP project and the process redesign projects working together?
 - CCITC Response: The RFP redesign with happen concurrently with the ERP implementation. CCITC will partner with the selected vendor to redesign and implement a new Chart of Accounts.
- 82. It was noted during the pre-proposal conference that one or more of the entities would like to redesign other business processes, (in addition to Chart of Account). Is this process redesign in scope for the project and can you share with prospective vendors what processes you want to improve and why? Will these redesigns happen prior to or concurrently with the ERP implementation? How do you see the ERP project and these additional process redesign projects working together?

- CCITC Response: CCITC has identified specific business processes that have been diagramed to reflect the current and desired future process. Desired business process changes will be discussed with the selected vendor. CCITC encourages vendors to describe their approach to business process changes in the proposal.
- 83. Are the entities open to unifying business processes such that we can implement broadly unified processes for finance, budget, procurement and HR?
 - CCITC Response: Yes. There may be some instances were processes will have to vary between Entities based on specific needs.
- 84. We understand that Phasing is required in Attachment A but is there a preferred phasing by the entities? Some options are:
 - i. Go-live with one area (ERP, HCM and Payroll) for all three entities, and roll the next area out later
 - ii. Go-live with the full solution for one entity, then the second, then the third (recommendation would be smallest to largest)
 - CCITC Response: The CCITC anticipates beginning implementation in the second or third quarter of calendar year 2021. The CCITC requests that offerors provide potential phase start and target go-live dates in proposal responses based on past experience and recommended approach.
- 85. Any phased approach will require some temporary manual processes or integrations, is that an issue?
 - CCITC Response: No. Vendors shall detail any such temporary integrations or manual processes in the proposals.
- 86. What middleware, if any, is used to manage current integrations? Is that middleware required to stay or is that open for replacement?
 - CCITC Response: Middleware is not currently used.
- 87. Several tools / programs are listed as potential interfaces on page 18. Some of these could be replaced by our proposed solution for example
 - i. IntelliTime for Time and Labor
 - ii. Paybud Homegrown budgeting system
 - iii. Resource X
 - iv. Sage Fixed Assets

As many of these have requirements listed in the Excel req doc, may we assume these systems will be replaced with our solution and thus, no integration will be required?

CCITC Response: Please see the listing of potential interfaces provided in Attachment B. The CCITC wishes to understand the solutions available in the marketplace, including those that may replace currently used solutions. If a system is not able to meet or exceed current functionality in existing systems, then an interface may be required. Vendors should provide pricing for the proposed modules that are in-scope and address the functionality requirements in Attachment B, and should also include on an optional basis the cost for developing an interface in case CCITC determines to stay with any such existing supporting systems.

88. When considering your General Ledger redesign, you asked all respondents to explain how we propose to retain the old numbering system. Can you please say more about what problem you are trying to solve by retaining the old ledger numbers and any other context you can give us for this request?

CCITC Response: CCITC anticipates a period of time in which staff will have to reference the old ledger numbers as they learn the new ledger numbers and understand the relationship to the former number scheme.

89. Do the three organizations (CCITC, Marathon and Wassau) have a shared general ledger numbering taxonomy at present?

CCITC Response: Yes. The structure is similar, but each Entity has its own chart of accounts.

90. In light of COVID and Holiday shipping delays, will CCITC consider email submission?
CCITC Response: No, vendors must mail proposals.

91. During the implementation process, how many years of historical data does CCITC wish to import into the new solution?

CCITC Response: Please see Attachment B, Data Conversion tab.

92. Will the group be looking to produce 2 or 3 separate budget books?

CCITC Response: Yes.

93. Is there a preferred existing format for the Budget Book document, or will a GFOA Award compliant template be acceptable?

CCITC Response: A GFOA Award compliant template is acceptable.

94. How many tax jurisdictions does CCITC file in each one of the entities?

CCITC Response: Federal and State only.

95. How many garnishments disbursements does CCITC have?

CCITC Response: Less than 10, assuming that this question refers to employee garnishments.

96. Does CCITC have three separate EIN's?

CCITC Response: Yes.

97. In Table 07, are all 26 additional applications intended to be retained and used after the ERP implementation project?

CCITC Response: It is expected that some may be replaced by a future system, however the final determination will be made based on the solution(s) selected by the CCITC and suitability of the proposed functionality.

98. Will all the City, County, and CCITC employees enter their time in IntelliTime time and attendance system?

CCITC Response: Employees currently capture time using both IntelliTime and paperbased processes. CCITC is interested to learn system capabilities that could meet the requirements outlined in Attachment B, Time and Attendance (tab 18).

- 99. Will the 2 recruiting systems (NeoGov and Taleo) be retained after the implementation project? These 2 systems are on both the interface and conversion lists.
 - CCITC Response: Please see the response to question 87.
- 100. (As it relates to Treasury) Approximately how many investment positions are in the investment portfolio? What is the total dollar amount?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 101. (As it relates to Treasury) What type of investments are purchased (more than just CD's, Muni's, Deposit Notes?)?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 102. (As it relates to Treasury) How many participants (funds) are in the investment pool to which you allocate interest? Is this monthly or quarterly?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 103. (As it relates to Treasury) In the Debt Management tab, DM.6 The system has the ability to allocate amortization schedules by fund, is this to allocate for debt or investments? Are you looking to allocate debt service schedules to various funds from a main bond issue?
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 104. (As it relates to Treasury) How many outstanding Debt issues are you currently tracking? What type of debt is in the debt portfolio?
 - CCITC Response: The City is currently tracking approximately thirteen debt issues. They are a combination of general obligation bonds and notes, anticipation notes, and revenue bonds.
- 105. (As it relates to Treasury) Do you have leases or loans in the debt portfolio that you need to track?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 106. (As it relates to Treasury) What system are you currently using to track your investment portfolio?
 - **CCITC** Response: Microsoft Excel.
- 107. (As it relates to Treasury) What system are you currently using to track your debt portfolio?
 CCITC Response: Microsoft Excel.
- 108. Attachment B: 1.General and Technical Section GT.17 (The system has the ability to provide a toolkit to create and manage API's.) Question: Can you clarify what kind of API management is being sought by you?

- CCITC Response: The CCITC is looking to understand available options within proposed systems to provide a means and method for the entities to develop APIs for integration without reliance on the software provider's support.
- 109. Attachment B: 4. Purchasing Section PUR.23 (The system has the ability to support internal electronic signatures.) Question: Can you clarify which kind of electronic signatures you are seeking? Provide more details about electronic signatures.
 - CCITC Response: CCITC is interested in this functionality for electronic purchase order signatures.
- 110. Attachment B: 1.General and Technical Section GT.33 (The system has the ability to provide "Document Management System" functionality to track electronic files associated with specific system records.)
 - a. For "Document Management System", should documents stored on local server (where system hosted) or any other cloud storage?
 - CCITC Response: Yes.
 - b. Which type of users can access for what type of documents from DMS?
 CCITC Response: Documents should be available based on configured security permissions.
- 111. Attachment B: 1.General and Technical Section GT.50 (The system has the ability to store passwords in encrypted form, if the system requires that passwords be stored.)
 Question: What specific encryption algorithm or method required or generally used RSA/MD5 method required?
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 112. Attachment B: 1.General and Technical Section GT.136 (The system has the ability to support access from mobile devices (e.g., for Entity-defined approvals and Executive Information System) with appropriate security permissions.) Question: Can you clarify which system should be accessed from mobile application (Android/iOS) or mobile browser for web based version?
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 113. Attachment B: 1.General and Technical Section GT.146 (System should support Workflow Process.) Question: Can you provide us more detail about role-based workflow system, who will check and approve request/data?
 - CCITC Response: The CCITC expects that the decision related to this will be determined through configuration analysis with the selected vendor, and that a future system capabilities may support differing configuration and processes than used currently.
- 114. Attachment B: 2.General Ledger and Fin Reporting section GL.82 (The system has the ability to provide at least 13 open periods, including one for audit adjustments (per 13).) Question: Can you provide us more details about all 13 open account period instance and different open account period instance?

- CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 115. Attachment B: 4. Purchasing Section PUR.8 (The system has the ability to generate a list of contracts available to departments that would allow the users to click on a vendor or commodity to see the associated contract and pricing.) Question: For this requirement, we need to understand all possible type of contracts (Vendor Contracts). Please provide more detailed information about it.
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 116. Attachment B: 4. Purchasing Section PUR.185 (The system has the ability to attach the proof of receipt electronically to the receiving document in order to verify the 3-way match.) Question: Can you detail more on 3-way match?
 - CCITC Response: This would include matching a purchase order, receiver/receipt document, and an invoice in order to validate that the invoice is appropriate to pay.
- 117. Attachment B: 4. Purchasing Section PUR.193 (The system has the ability to report on all open contract available amounts and expenditures, including purchase order and P-Card expenditures, based on Entity-defined criteria.) Question: For P-Card expenditures, will there be manual entries or API integration for P-Card to get transaction details?
 - CCITC Response: Vendor's should describe the options available in the solution and the recommended approach.
- 118. Attachment B: 4. Purchasing Section PUR.143 (The system has the ability to produce a full audit trail on all transactions that include every field.) Question: What data should be shown in audit trail?
 - CCITC Response: At a minimum, the audit trail should include the user, date of entry/edit, previous, and current value.
- 119. Attachment B: 6.AP AP.74 (The system has the ability to support the processing and reconciliation of checks from multiple (minimum of 5) Entity bank accounts.)
 - a. What way would be the Reconciliation process, will it be manual or Bank API integration required or Bank statement based reconciliation?
 - CCITC Response: Vendor's should describe the options available in the solution and the recommended approach.
 - b. P-Card Reconciliation should it be manual / statement import/compare based or P-card Vendor API based?
 - CCITC Response: Vendor's should describe the options available in the solution and the recommended approach.
- 120. Attachment B: 11. Inventory and Fixed asset Section FI.113 (The system has the ability to accommodate workflow processes for periodic inventory counts.) Question: Can you provide more details on how workflow processes accommodates periodic inventory counts?

- CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 121. Attachment B: 13. Payroll PR.110 (The system has the ability to maintain an off-cycle payroll calendar.) Question: What are the off-cycle payrolls and how you seeking to maintain its calendar in system?
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 122. Attachment B: 18. Time and Attendance TE.27 (The system has the ability to designate a back-up for employees that are unable to enter or approve their time (e.g., due to sick leave).) Question: Need more details about how system will designate a back-up for employee who are unable to enter or approve their time.
 - CCITC Response: The CCITC is unable to inform vendors how their proposed solutions will accomplish this, as this will be based on the specific product that is proposed. The CCITC wishes to understand if systems are capable of designating, at the individual employee or group level, a back-up who with appropriate permissions is able to enter or approve time for an employee that is unable to do so themselves (e.g. due to sick leave).
- 123. (As it relates to budget preparation) How many weeks each year does the City and Counties spend preparing the annual budget?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 124. (As it relates to budget preparation) How many employees are involved in preparing budgets (including department managers, etc. for distributed budgeting)?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 125. (As it relates to budget preparation) What is the average percentage of work hours each week devoted to budget preparation during this period?
 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 126. (As it relates to budget preparation) How many work hours are there per week in your organization?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 127. (As it relates to budget preparation) What is the average cost per-hour of the employees involved in the budget preparation process?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 128. (As it relates to budget management) How many weeks per year does City and Counties spend managing the budget?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

- 129. (As it relates to budget management) How many employees are devoted to managing the budget throughout the year?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 130. (As it relates to budget management) What is the average percentage of work hours devoted to budget management?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 131. (As it relates to budget management) What is the average cost per-hour of the employees involved in managing the budget?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 132. PR.110 "The system has the ability to maintain an off-cycle payroll calendar." Please explain how CCITC uses an off-cycle calendar in greater detail.
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 133. PR.201 "The system has the ability to calculate the appropriate benefit deductions for an employee that transfers positions during a pay period." Please explain how CCITC would like the deductions to be treated.
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 134. PR.291 "The system has the ability to set a defined amount for direct deposit." Please explain this requirement in greater detail.
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 135. PR.372 "Federal Annual E-4 report." Please explain the Federal E-4 report in greater detail.
 - CCITC Response: CCITC does not deem it necessary to provide additional details in order to respond to this requirement. Vendors should be able to respond to this requirement asis.
- 136. Requirements Spreadsheet Job Costing Tab; Work Management. Please clarify what assets the work order management component of the proposed ERP solution is to perform work for (streets, facilities, utilities, etc.) and what system the asset information is stored/maintained.
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 137. Requirements Spreadsheet Job Costing Tab; Work Management. Please clarify the existing asset management solutions to be integrated with the proposed solution

(FacilityDude, Fleet Management, etc.) and what asset management solutions (if any) are to be replaced by the proposed ERP solution.

CCITC Response: Please see Attachment B, Potential Interfaces tab.

- 138. RFP Section 2.7, Current Applications Environment: Do all 3 CCITC entities have the same legal address and registration number?
 - CCITC Response: No.
- 139. RFP Section 2.7, Current Applications Environment: Is CCITC looking for a consolidated ledger for all 3 entities for reporting purposes?
 - CCITC Response: Each entity anticipates maintaining separate ledgers.
- 140. RFP Section 2.7, Current Applications Environment: How many balancing segments is CCITC is looking for with each of the Chart of accounts?
 - CCITC Response: This will be determined when redesigning the chart of accounts.
- 141. RFP Section 2.7, Current Applications Environment: Does CCITC have any specific financial reporting requirements for the 3 entities?
 - CCITC Response: Please see Attachment B, which includes reporting requirements in each module.
- 142. Attachment B Functional and Technical Requirements/Capabilities: In the data conversion tab, 10 +years of historical data is required to convert for some fields. Are you open to other options like storing this data in a Database/Data warehouse?
 - CCITC Response: The CCITC has listed the requested amount of data to be converted for each data conversion object in Attachment B, but has also provided space in column I for proposers to specify what is seen as a typical/standard conversion scope in the event there are variations. If a proposing vendor recommends a data warehouse as a possible solution to additional legacy data, this should be proposed on an optional basis for consideration.
- 143. RFP Section 2.7, Current Applications Environment: Do you have detailed documentation available from past implementations?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 144. RFP Section 2.7, Current Applications Environment: Would CCITC be willing to move the staff recruitment application from Taleo to Oracle Fusion Talent Management?
 - CCITC Response: Please see the response to question 87.
- 145. RFP Section 1.5, RFP Schedule of Events: Answers to the questions submitted will affect the solution that we propose. Should CCITC be unable to respond to the questions submitted by 12/8/20, will CCITC consider extending the deadline for the submission of the response by one to two weeks?
 - CCITC Response: The proposal deadline was extended to January 15 as outlined in Addendum #1.
- 146. Have you been able to complete a strategy and vision exercise with details goals and success metrics for the program with HR, Finance and IT all present? If so, is this being communicated broadly?

- CCITC Response: Please review Section 1.3 of the RFP.
- 147. Can you describe your current governance model? Is the culture consensus-driven with any advisory committees or feedback groups that need to be considered?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 148. Do you have strong data governance policies and practices in place? Have these been reviewed for SaaS model?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 149. Are you expecting any significant changes to the operating model (shared services model) with this implementation? For example, transitioning work from HR/FIN COEs to shared services or the role of IT in configuration and maintenance long term?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 150. Are there any changes planned for ticketing/case management solution and/or processes in parallel with this project?
 - CCITC Response: No.
- 151. What do you see as the primary concerns for the team with regards to readiness for the implementation project? (i.e. data quality, project resources, self-service adoption, etc.)
 CCITC Response: Please review Section 2.3 of the RFP.
- 152. Are there other strategic initiatives/projects in HR or Finance that will have require participation from some of the same resources as will be needed for this project?
 - CCITC Response: Please review Section 2.8 of the RFP.
- 153. Are there any other initiatives in HR or Finance in process or planned that have critical dependencies with this project? (i.e. new compensation process, job architecture review, new cost center structures for the new facilities, etc.)
 - CCITC Response: Please review Section 1.3 of the RFP.
- 154. Are there any projects in process that are focused on improving user or consumer experience?
 - CCITC Response: No, there are no other projects in process with the particular focus outlined in the questions.
- 155. Do you track concurrent positions on workers (multiple/additional jobs)? If so, do you track eligibility for compensation, benefits, time off, etc. based on the primary position or across multiple positions?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 156. Do any of the five unions have any unique Time, Attendance or Benefits policies?

 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response based on the requirements provided in Attachment B.

- 157. How many compensation plans do you plan to track in Workday? Example: Salary, Hourly, Car Allowance
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 158. Do you plan to have a consolidated merit process in Workday or separate processes for county, city and CCITC?
 - CCITC Response: CCITC anticipates separate processes as the needs for each entity vary.
- 159. How many unique merit cycles and populations do you have?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 160. How many benefit groups are needed? (grouping of workers for benefits eligibility)
 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 161. Are there any differences in the benefit plans and vendors for the City and CCITC as compared to the list accessible from the County website?
 - CCITC Response: Each Entity has its own vendors and benefits plans.
- 162. How many unique benefit enrollment events do you have?CCITC Response: There are three enrollment events (new, special, and open).
- 163. When is your open enrollment period?
 - CCITC Response: Open enrollment typically occurs in November/December for the County, and October/November for the City.
- 164. To what extent do your recruiting processes differ between County, City and CCITC?
 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 165. How many unique employment agreements are required to be tracked in Workday?

 CCITC Response: Per Table 04 the RFP, there are five (5) total bargaining units.
- 166. How many unique offer letters are required? What are the differences between them?

 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response based on the requirements provided in Attachment B.
- Do you have a need to track potential within Workday?CCITC Response: The question is not clear as to the definition of "potential".
- 168. Do you plan to track personal and/or organizational goals in Workday?
 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 169. Do you plan to track succession plans within Workday?
 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

170. Do you need non-workers to take training (e.g., vendors, suppliers, etc.)?

CCITC Response: Yes, sometimes other municipality employees are allowed to attend our sponsored training programs.

171. How many campaigns will you need to convert for go live?

CCITC Response: This has not yet been determined.

172. How many programs will you need to convert for go live?

CCITC Response: This has not yet been determined.

173. How many course offerings will you need to convert for go live?

CCITC Response: This has not yet been determined.

174. How many standalone lessons will you need to convert for go live?

CCITC Response: This has not yet been determined.

175. Number of pay groups?

CCITC Response: This information will be discussed during the implementation process.

176. Number of unique Bi-weekly period schedules?

CCITC Response: This information will be discussed during the implementation process.

177. Number of earnings and deductions?

CCITC Response: This information will be discussed during the implementation process.

178. Number of garnishments?

CCITC Response: This information will be discussed during the implementation process.

179. How many unique operating groups (have unique policies) are being considered for this implementation of Absence? Example: do you need a separate vacation plan for regular employees and union employees, or city and county employees.

CCITC Response: This information will be discussed during the implementation process.

180. How many different Holiday Calendars do you have?

CCITC Response: This information will be discussed during the implementation process.

181. How many subsets of employee populations do you have that report time differently?

CCITC Response: This information will be discussed during the implementation process.

 Approximately how many time entry codes do you have? Example: Regular, Call In, Meeting, Training

CCITC Response: This information will be discussed during the implementation process.

183. How many unique time calculations do you have? Example: OT, DT, Weekly OT, Holiday Pay

CCITC Response: This information will be discussed during the implementation process.

184. How many different work schedules do you have that can be assigned by eligibility rules?

CCITC Response: This information will be discussed during the implementation process.

185. How many different manually assigned/ad hoc work schedules/patterns do you have?

- CCITC Response: This information will be discussed during the implementation process.
- 186. Do you have a centralized procurement structure or a standardized RFQ process?CCITC Response: This information will be discussed during the implementation process.
- 187. Do you use any form of P-Card? If so, who is that through and how many cards issued?

 CCITC Response: Please refer to Table 04 of the RFP.
 - a. Is the liability corporate or personal?
 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 188. Do you account for any Facilities and Administration (F&A) Charges for grants?CCITC Response: This information will be discussed during the implementation process.
- 189. Do you have any pass-through grants, wherein you are assigning funds to a sub recipient that isn't yourself?
 - CCITC Response: This information will be discussed during the implementation process.
- 190. Do you perform effort certification?CCITC Response: This information will be discussed during the implementation process.
- 191. Do you track groups of assets together (Composite)? Do these groups depreciate on the same schedule?
 - CCITC Response: This information will be discussed during the implementation process.
- 192. How many depreciation profiles do you currently utilize (i.e. depreciation schedules)?

 CCITC Response: This information will be discussed during the implementation process.
- 193. Do you record your asset entries in different books for reporting? If so, how many?CCITC Response: This information will be discussed during the implementation process.
- 194. (As it relates to Billing/Revenue Management) Are your billing rates derived from worker salary? (i.e. do you use actuals from HCM to drive your bill rate?)
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response based on the requirements provided in Attachment B.
- 195. (As it relates to Billing/Revenue Management) Do you utilize any custom rates for project billing (if in scope)? If so, can you explain these (Salary Caps, Blended Rates, Fringe, etc.)
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response based on the requirements provided in Attachment B.
- 196. (As it relates to Billing/Revenue Management) Will contingent worker contracts be setup through procurement to enable direct billing?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response based on the requirements provided in Attachment B.
- 197. (As it relates to Billing/Revenue Management) Do you have any intercompany invoicing / transfer pricing?

- CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response based on the requirements provided in Attachment B.
- 198. How many internal change management, communications, and training resources will be provided for the Workday implementation?
 - CCITC Response: This information will be discussed during the implementation process.
- 199. Do your Employees and Managers currently use Self-Service? Do you intend to keep the same level of self-service with Workday or do you intend to expand it?
 - CCITC Response: CCITC is interested to learn about the self-service options available in proposals and wants to expand the use of self-service to all employees.
- 200. Briefly describe your organization's culture and estimated level of resistance to change/adoption of technology.
 - CCITC Response: This information will be discussed during the implementation process.
- 201. Will development of training materials be created internally or by your partner?
 - CCITC Response: The CCITC intends to develop training materials (e.g. custom user guides) internally, by leveraging the selected vendors' standard user guides as a starting point. The CCITC would be interested to understand any optional services associated with vendor-led services, and any costs should clearly be noted as optional.
- 202. Have you conducted any stakeholder or readiness assessments related to this initiative? If so, what were the results?
 - CCITC Response: This information will be discussed during the implementation process.
- 203. Please confirm the number of Active and Contingent full-time Workers: (City= 347; County =781; CCITC=31; and 1 CCITC temp listed in requirements)
 - CCITC Response: This is an average number of FTE workers for the County, but can vary due to seasonal workers.
- 204. Staffing model: We typically see customers use position management as it gives more control over the assignment to a specific position to be filled versus" job management" which has no defined quantity. Government agencies, which plan positions based on budgets, find Position Management method very useful.
 - a. Position Management staffing model. How many "positions" do you have for active workers?
 - CCITC Response: CCITC is interesting in exploring position management functionality.
- 205. Is it the expectation this is a migration exercise lifting the current state Job Profile/Descriptions from Cayenta the current systems, or will it include transformational design of job architecture components that may fundamentally change how jobs are structured today?
 - CCITC Response: This information will be discussed during the implementation process. This information can be discussed with the selected vendor.
- 206. Please confirm the current number of Unions is 5 (City = 3; County = 2).
 - CCITC Response: This is correct, as per Table 04 of the RFP.

207. Please confirm how many unique Collective Bargaining Agreements do you have in total (are there 5 total)?

CCITC Response: Yes.

208. Do you track Union dues?

CCITC Response: Yes – please see Compensation requirement CM.132 (The system has the ability to support deduction of bargaining group dues from an employee based upon bargaining group rules.) and CM.133 (The system has the ability to deduct bargaining group dues by a flat amount.)

209. Do you track Union employee Time worked and time-off & leave of Absence? CCITC Response: Yes, just like non-union employees.

210. If unions are in scope, do you track Union employee Benefits?

CCITC Response: Yes – please see Benefits Administration requirement HRB.11 (The system has the ability to establish benefit eligibility based on collective bargaining agreement (CBA), memorandum of understanding (MOU), or other employee group type.)

211. Will you keep Origami as your compensation management software or will Workday become the system of record for all compensation management including executive compensation and advanced compensation (annual merit and bonus)?

CCITC Response: Please see the response to question 87. Origami is the software program used for the County to track worker's compensation injuries.

212. Are Step Increases (for Bargaining Jobs) in scope?

CCITC Response: Yes.

- 213. Please confirm if Advanced Compensation (Merit plans, Bonus plans, and/or Stock (ESOP employee stock ownership) plans)) is in scope for this deployment?
 - a. If in scope: How many Merit plans do you have?

CCITC Response: CCITC is interested in exploring this functionality. The City has a two merit systems: longevity for union employees and discretionary performance incentives including bonus).

b. If in scope: How many Bonus plans do you have?

CCITC Response: Two.

c. If in scope: How many Stock (ESOP or otherwise) plans do you have?
 CCITC Response: Not in scope.

214. How many unique Benefit plans do you have for Medical?

CCITC Response: This information will be discussed during the implementation process.

215. How many unique Benefit plans do you have for Dental?

CCITC Response: This information will be discussed during the implementation process.

216. How many unique Benefit plans do you have for Vision?

CCITC Response: This information will be discussed during the implementation process.

- 217. If in scope for Unions, how many unique Union Benefit plans do you have for Medical, Dental and Vision?
 - CCITC Response: This information will be discussed during the implementation process.
- 218. How many retirees to do you provide benefits for currently?
 - CCITC Response: Per Table 04 of the RFP, this is covered by COBRA and the County does not provide retirees with any additional benefits.
- 219. How many unique benefit plans do you have for retirees and their surviving spouse?

 CCITC Response: Please see the response to question 218.
- 220. Do you want the ability to calculate Time Off accruals and balance tracking?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response based on the requirements provided in Attachment B.
 - a. If so, out of the 39 advanced leave plans in your requirements, how many of those are: Time off accruing (Balance Tracking)?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response based on the requirements provided in Attachment B.
- 221. Do you want to have the ability to calculate Leave of Absence events (entitlements) and balance tracking?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response based on the requirements provided in Attachment B.
 - a. If so, how many Leave of Absence entitlement calculations plans do you have that will need to be configured to calculate and track Leave of Absence
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response based on the requirements provided in Attachment B.
- 222. How many unique holiday calendars do you have?
 - CCITC Response: This information will be discussed during the implementation process.
- 223. You list time clock devices in use today (Model, Genus, Genus 2, and Physical Time Clocks), is it your desire to use Workday Time Tracking as your system for tracking all time by your employees?
 - CCITC Response: CCITC is interested to see time tracking solutions offered by vendors.
- 224. What is the number of Hourly workers that will use Workday Time Tracking to capture their time worked?
 - CCITC Response: Without knowledge of the specified application, the CCITC is unable to say with any degree of certainty. The CCITC anticipates approximately 1,192 total employees entering time/leave into a future system (which accounts for all employees at each of the three entities).
- 225. What is the number of Salary workers that will use Workday Time Tracking to capture their time worked?
 - CCITC Response: Please refer to Table 04 in the RFP.

226. How many unique Time Tracking Work Schedules do you have? (i.e. determines the days and hours of the work week on the time entry calendar)

CCITC Response: This information will be discussed during the implementation process.

227. How may unique Time Entry Codes do you have? (i.e. the types of time that workers can enter)

CCITC Response: This information will be discussed during the implementation process.

228. How many unique EIN's do you have?

CCITC Response: Each entity (City, County, CCITC) has its own EIN.

229. Do you pay your employees out of all of your EINS?

CCITC Response: Each entity performs payroll processing.

230. How many bank accounts do you need setup?

CCITC Response: This information will be discussed during the implementation process.

231. How many unique Pay Groups do you have?

CCITC Response: This information will be discussed during the implementation process.

232. How many Earning Codes do you have?

CCITC Response: This information will be discussed during the implementation process.

233. How many Deduction Codes do you have?

CCITC Response: This information will be discussed during the implementation process.

234. Payroll Processing: Please confirm you have 2 unique Period Schedules (monthly, biweekly).

CCITC Response: City uses biweekly and a distinct FLSA cycle for the fire department.

235. How many off-cycle payments do you typically occur outside of a regular schedule (on-cycle) pay run?

CCITC Response: This information will be discussed during the implementation process.

236. How many Competencies do you track on your workers today?

CCITC Response: This information will be discussed during the implementation process.

237. Please confirm you do not require data to be converted for Talent for the following: Assess Talent, Relocation/Travel, Talent-Succession Plan, Talent -External Job history, Education, Certification, Training & Development?

CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.

238. Is Succession planning using Position Management in scope for this deployment?

Question: if so, how many positions should be included for Succession (i.e. we typically see for a client your size, 25- to 50 positions)

CCITC Response: CCITC is interested in exploring this functionality.

239. Will you continue to use Taleo for Recruiting after you go live with Workday Recruiting?

CCITC Response: Please see the response to question 87.

- a. If so, what functionality will remain with Taleo?
 - CCITC Response: Please see the response to question 87.
- 240. How many questionnaires do you have today?
 - CCITC Response: This information will be discussed during the implementation process.
- 241. Do you have internal & external candidate questionnaires?
 - CCITC Response: This information will be discussed during the implementation process.
- 242. How many Assessment vendors do you have today?
 - CCITC Response: This information will be discussed during the implementation process.
- 243. Do you use a Job aggregator/Job board like eQuest or similar? CCITC Response: Yes.
- 244. How many offer letters do you have today?
 - CCITC Response: This information will be discussed during the implementation process.
- 245. How many open/active Job Requisitions with corresponding open positions do you intend to convert from your previous system?
 - CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
- 246. How many open/active Candidates do you intend to convert from your previous system?

 CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
- 247. Besides current year HCM employee demographic data, are there any expectations to convert any additional years of HCM historical data into Workday? (i.e. we typically see our clients convert HCM current year and 1 year of history)
 - CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
- 248. Please comment on HCM historical conversion requirements for:
 - a. How many years of HCM History from a Previous System should be converted?
 CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
 - b. How many years of Terminated employees & # of terminated employees to convert?
 CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
 - c. How many years of Performance Reviews should be converted?
 CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
- 249. Also, please confirm, interest in converting attachments such as history end of year reviews, assess potential/talent, succession plans, relocation/travel plans, external job history data, educational data, language data, certification data, training or development data.

- CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
- 250. Besides current year Financial data are there any expectations to convert any additional years of Financial historical data into Workday? Please comment on Financials historical conversion requirements for. If historical data needs to be converted how many years?
 - CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
- 251. How many legal entities will be created? How many will have activity (e.g. non-holding companies)?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 252. Are any of these elements self-balancing besides Company? If so, please identify each element and describe the reporting requirements. (For example, balance by Business Unit) CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 253. Will you be doing consolidations?
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 254. How many allocations do you generate per period? Also identify the types of allocation bases used. (Ex. 12 based on headcount, 6 based on revenue by region, 3 based on square footage)
 - CCITC Response: This information will be discussed during the implementation process.
- 255. How many Financial Institutions will you have?
 - CCITC Response: This information will be discussed during the implementation process.
- 256. Will any Financial Institution have more than 10 bank accounts? If so, which financial institutions, and how many bank accounts?
 - CCITC Response: This information will be discussed during the implementation process.
- 257. How many check layouts need to be configured?
 - CCITC Response: This information will be discussed during the implementation process.
- 258. Do you use international electronic payment formats? If so, what formats? (Ex. ISO 20022, SWIFT)
 - CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 259. How many Financial Institutions will be issuing ACH & Wire payments?CCITC Response: This information will be discussed during the implementation process.
- 260. Do you import payment acknowledgements or confirmations from your bank?
 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 261. How many Financial Institutions will require Automatic BAI2/ISO 20022 Reconciliation?

CCITC Response: This information will be discussed during the implementation process.

262. Do you use a lockbox for customer payments? If so, please list all applicable banks.

CCITC Response: The City uses retail lockbox services of US Bank for utility and tax payments.

263. Will all financial reporting be done out of the system?

CCITC Response: Yes.

264. List the financial statements that are in scope to report out of the system

CCITC Response: Please see the answer to question 79.

265. Which areas in scope (other than financial accounting) will require robust custom reporting capabilities?

CCITC Response: CCITC included specific functional and technical requirements for all areas in scope of the project in Attachment B.

266. Do you use customer contracts?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

267. Do you use billing schedules?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

268. Do you use revenue recognition schedules?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

269. Do you have Projects tied to your revenue recognition?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

270. Will intercompany invoicing be in scope?

CCITC Response: Yes.

271. Do you do 2-way or 3-way matching?

CCITC Response: The CCITC is interested in performing 3-way matching, where applicable.

272. What types of projects do you have? (Ex. Professional services, marketing, IT)

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

273. How many sublevels (if any) do you need to track on your projects? (Ex. Each project contains one or more phases; each phase includes one or more tasks)

CCITC Response: This information will be discussed during the implementation process.

274. Will workers need to be assigned to projects?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

- 275. What type of costs do you track (Ex: labor, goods, services)?
 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 276. Will contractors track time against a project and be paid out of Workday?
 CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.
- 277. Will you be capitalizing projects?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

278. Number of currently active grants/awards. Do you have any grants/awards with a cost sharing agreement?

CCITC Response: Please see Table 04 in the RFP.

279. Number of Sponsors. What types of sponsors do you have?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

280. Do you have any awards where the sponsor has given them funds up-front?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

281. Do you have any awards where the sponsor is billed in installments, or are costs reimbursed as they are incurred?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

282. Do you have any specific reporting requirements for certain sponsors?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

283. Do you have any policies/procedures for processing awards? Do you have a close-out checklist if an award is finished?

CCITC Response: CCITC does not feel this information is required for vendors to develop a proposal response.

284. How many locations will you be taking inventory for?

CCITC Response: This information will be discussed during the implementation process.

285. How many inventory items do you have?

CCITC Response: Per table 04 of the RFP, the City has approximately 12,000 inventory items and the County has approximately 24,000 inventory items. The CCITC has none.

286. How many PAR inventory locations do you have?

CCITC Response: This information will be discussed during the implementation process.

287. Where is inventory stock issued to typically?

CCITC Response: This information will be discussed during the implementation process.

- 288. What costing method do you utilize for Inventory?
 - CCITC Response: This information will be discussed during the implementation process.
- 289. Do you utilize Periodic (period inventory counts) or Perpetual (systematic inventory adjustments and tracking) inventory method?

 CCITC Response: This information will be discussed during the implementation process.
- 290. What type of inventory reporting do you require?
 - CCITC Response: Please see Attachment B, Inventory and Fixed Assets (tab 11).
- 291. Will you require inventory data conversion?
 - CCITC Response: Please see Attachment B, Data Conversion (tab 19) for data conversion specifications.
- 292. Will you require a dedicated SI Test lead to execute testing?
 - CCITC Response: CCITC is open to the approach for testing and encourages vendors to clearly describe the vendors recommend approach.
- 293. If you do not need a dedicated SI Test Lead, to what extent of support will you need SI Testing services? (i.e. Such as escalation support for functional, integration, UAT and parallel testing)
 - CCITC Response: Please see the response to question 292.
- 294. Of the systems you currently have, what systems in the CCITC ERP RFP Attachment B & Table 07, Other Major Applications as found in the CCITC ERP RFP Specifications, will be replaced as part of this Workday deployment?
 - CCITC Response: Please see the response to question 87.
- 295. What is the degree to which business processes are manual vs. automated? Harmonized vs. decentralized?
 - CCITC Response: Please see Section 1.3 in the RFP.
- 296. Do all employees have access to email/the network for the purposes of receiving regular communications?
 - CCITC Response: Yes.
- 297. What does a good user experience look like once the system is live?
 - CCITC Response: A good user experience is intuitive, accurate, and does not require frequent manual adjustments/calculation or corrections. It should also have intuitive self-service functionality to reduce employee questions. The vendor is responsive to questions from the Entities and has easily searchable and reportable (both stock and custom) reports.
- 298. Will the City-County Information Technology Commission (CCITC) consider proposals that are missing some components from Attachment B that are listed as critical?
 - CCITC Response: Please see Section 1.7 of the RFP that outlines the Minimum Qualifications for proposals as well as Section 3 that describes the evaluation criteria. The CCITC is realistic in expecting that solutions will not meet 100% of all functional and technical requirements, and wishes to understand where gaps may present themselves in solutions and how proposers recommend addressing any gaps. This would include any

gaps in terms of minimizing the number of solutions required to support business processes in a future environment by replacing ancillary systems.

Bidders are requested to acknowledge and/or include this addendum with bid. All other terms, conditions and specifications remain unchanged.